

markethongkong
WebCenters

90 Day Fast Track

The maWebCenters 90 Day Fast Track is based on the Market Hong Kong 90 Day Fast Track program, a proven program for duplicatable success in your Unfranchise® business. Your goal is to follow the maWebCenters Fast Track program and duplicate this process in depth to generate retail sales and new prospective business partners in a focused 90 day period.

markethongkong
WebCenters

GETTING STARTED

The Goal of the maWebCenters® 90 Day Fast Track program is to build your Market America business through the WebCenter program. Following this plan, you will work to generate sales to achieve “Base 10” while meeting prospects for the Market America Business Opportunity.

Things You Will Need:

- I. **Calendar:** Pencil in the events from your NMTSS:
 - a. UBPs
 - b. WCT
 - c. Basic 5
 - d. Local Seminar
 - e. Other NMTSS events
- II. **WebCenter:** You must own a WebCenter or be an Intern
- III. **WebCenter Getting Started Guide:** To jump start your efforts and focus your actions within the 90 day fast track
- IV. **Momentum Sheets:** To track results
- V. **PRM:** Mobile Prospect Bios and Management
- VI. **Accountability Partner /Team:** A person(s) that you will report results to on a weekly basis.

maWebCenters Information

Tech Support	3071-5081 help@hkwebcenters.com.hk
Sales Support	3071-4861
Design Center	dc.hkwebcenters.com.hk
maWebCenters® Manual	www.hkinfo.com.hk

Senior Independent Shop Consultant:

Sponsor: _____

Email: _____

Phone: _____

Local Certified WebCenter Trainer:

Name: _____

Email: _____

Phone: _____

10 - 3 - 2

Who Should Do 10-3-2?

A distributor who is personally doing a fast track AND leading others on a fast track.

* At least 1 of your personal contacts for the day should be for the Website Product. Choose from Simple Sales Approach, Networking Approach or Networking Part II.

10: Talk to People	3 = Personally 7 = For your Team
	<ul style="list-style-type: none"> • (Product) Websites • The Business • Events • Reacquainting / Cultivating

3: Book 3 Apts.	<ul style="list-style-type: none"> • Sales Support • To See the Plan • To have coffee
------------------------	--

2: Add 2 Names	<ul style="list-style-type: none"> • For the Business • For the Product
-----------------------	---

Show the Plan	<ul style="list-style-type: none"> • Personally • At a UBP or HBP
---------------	---

Email / Call Partner	<ul style="list-style-type: none"> • Accountability
----------------------	--

3 - 1 - 2

Who Should Do 3-1-2?

A distributor or intern who is looking to build momentum.

* At least 1 of your personal contacts for the day should be for the Product using the Simple Sales Approach.

3: Talk to People	3 = Personally
	<ul style="list-style-type: none"> • (Product) Websites • The Business • Events • Reacquainting / Cultivating

1: Book 1 Apt.	<ul style="list-style-type: none"> • Sales Support • To See the Plan • To have coffee
-----------------------	--

2: Add 2 Names	<ul style="list-style-type: none"> • For the Business • For the Product
-----------------------	---

Show the Plan	<ul style="list-style-type: none"> • Personally • At a UBP or HBP
---------------	---

Email / Call Partner	<ul style="list-style-type: none"> • Accountability
----------------------	--

10 - 3 - 2: GOALS

WEEKLY

WEBSITE CONTACTS	5 – Personal Contacts (More within Group if available.)
WEBSITE APPOINTMENTS	1-2 (More with Group if available)
OTHER CONTACTS (Business, Events)	10 – Personal 35 – On behalf/ with your Group
OTHER APPOINTMENTS	5 – Personal 10 – On behalf / with your Group
NAMES ADDED	10 - Personal
Email / Call Partner	• Accountability

MONTHLY

WEBSITE CONTACTS	20 – Personal Contacts (More within Group if available.)
WEBSITE APPOINTMENTS	4-8 (More with Group if available)
OTHER CONTACTS (Business, Events)	40 – Personal 140 – On behalf/ with your Group
OTHER APPOINTMENTS	20– Personal 40 – On behalf / with your Group
WEBSITE SALES	2 – 3 SALES!
SPONSORED DISTRIBUTORS	1 – Personally Sponsored

3 - 1 - 2: GOALS

WEEKLY

WEBSITE CONTACTS	5 – Personal Contacts
WEBSITE APPOINTMENTS	1-2
OTHER CONTACTS	10
OTHER APPOINTMENTS	3-5
NAMES ADDED	10
Email / Call Partner	• Accountability

MONTHLY

WEBSITE CONTACTS	20 – Personal Contacts
WEBSITE APPOINTMENTS	4-8
OTHER CONTACTS (Business, Events)	40 – Personal
OTHER APPOINTMENTS	20 – Personal
WEBSITE SALES	2- 3 SALES!
SPONSORED DISTRIBUTORS	1 Personally Sponsored

MOMENTUM SHEET

NAME:
WEEK OF:

UF: UnFranchise
WS: Website Customer
WCO: WebCenter Owner

P: Product (Other)
E: Events
Shop: Shop.com

	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	TALKED TO	TALKED TO	TALKED TO	TALKED TO	TALKED TO	TALKED TO
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						
	APTS. BOOKED	APTS. BOOKED	APTS. BOOKED	APTS. BOOKED	APTS. BOOKED	APTS. BOOKED
1						
2						
3						
	NEW PROSPECTS	NEW PROSPECTS	NEW PROSPECTS	NEW PROSPECTS	NEW PROSPECTS	NEW PROSPECTS
1						
2						
	CALL / EMAIL PARTNER	CALL/EMAIL PARTNER	CALL/EMAIL PARTNER	CALL./EMAIL PARTNER	CALL/EMAIL PARTNER	CALL/EMAIL PARTNER

SUMMARY REPORT

Name	
Week Number:	
Week Dates:	

Contact Made	
Appointments Set (UF, SHOP, PRODUCT, EVENTS)	
Appointments Set (WS)	
Appointments Set (WCO)	

Plans Shown	
WCO overviews Completed	
Website Appointments Completed	

Website Sales (Sale Price, Retail Profit)	
Other Sales (Products, Sale Amount)	
New Business Partners (Personally Sponsored)	
New Business Partners (in your team as a result of fast track)	

Pin Levels	
Other	